

Message Text

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TO AMEMBASSY LONDON

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E.O. 11652: N/A

TAGS: BEXP, UK

SUBJ: OFFSHORE TECHNOLOGY CONFERENCE

REF: LONDON 4810

1. FOLLOWING IS OTC EXHIBITOR LIST REQUESTED REFTTEL, INCLUDING
A) EXECUTIVE AND TITLE; B) COMPANY; C) ADDRESS; D) PRODUCT LINES;
E) BUSINESS INTERESTS. ONLY THOSE WHO EXPRESSED INTEREST IN
MEETING BRITISH ARE INCLUDED.

2. A) P.A. JOHNSON, DIRECTOR OF MARKETING; B) VOUGHT HELICOPTER
CORPORATION; C) 1701 WEST MARSHALL DRIVE, GRAND PRAIRIE, TEXAS
75050; D) HELICOPTERS; E) DIRECT SALES.

3. A) BERT LAYNE, PRESIDENT; B) LAYNE AND BOWLER COMPANY;
C) P.O. BOX 15528, HOUSTON, TEXAS 77020; D) SCREENS AND PIPES
FOR ALL OFFSHORE DRILLING NEEDS; E) DIRECT SALES/REPRESENTATION.

4. A) K.A. THILMAN, INTERNATIONAL SALES ENGINEER; B) WHITE
SUPERIOR INTERNATIONAL; C) 1401 SHERIDAN AVENUE, P.O. 540, SPRING-
FIELD, OHIO 45501; D) DIESEL, GAS AND DUAL FUEL ENGINES,
COMPRESSORS, PUMPS, GENERATORS WITH MULTIPLE APPLICATIONS;
E) DIRECT SALES/AGENTS/REPRESENTATION.

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5. A) T.L. HUGHES; B) NATIONAL MARINE SERVICE INV.; C) 3710 DACOMA STREET, P.O. BOX 94189, HOUSTON, TEXAS; D) REBUILDING, REPAIRING AND SERVICING DIESEL ENGINES; E) DIRECT SALES/DISTRIBUTOR.

6. A) RALPH CLEMENS, V.P. MARKETING; B) DANIEL INDUSTRIES, INC.; C) 9720 KATY RD., P.O. BOX 19097, HOUSTON, TEXAS 77024; D) FLOW MEASUREMENT APPLICATIONS AND COMPLETE LINE SECONDARY INSTRUMENTATION, CHECK VALVES, LIQUID LEVEL GAGING, ORIPHUS FITTINGS METER TUBES, TRANSMITTERS, TRANSDUCERS; E) DIRECT SALES.

7. A) KATHLEEN MURPHY, ADVERTISING MANAGER; B) HYCHO TECH; C) BOX 2528, SAN DIEGO, CA.; D) WELLHEAD INSPECTION TELEVISION SYSTEMS, METERS, BATHYTHERMONITORS SYSTEMS, TIDE RECORDERS; E) DIRECT SALES/AGENTS/DISTRIBUTORS.

8. A) ALBERT WILSON, DIRECTOR OF MARKETING; B) OCEAN RESEARCH EQUIPMENT INC.; C) P.O. BOX 70025, HOUSTON, TEXAS 77007 D) SEABED SURVEY EQUIPMENT, POSITIONING, PROFILERS, ENVIRONMENTAL/ MOTION MONITORING, ACOUSTIC POSITIONING, MOTION SENSING AND FLOW MEASUREMENT; E) DIRECT SALES/AGENTS/DISTRIBUTORS.

9. A) E.R. JAECKH, AREA REPRESENTATIVE; B) CROUSE - HINDS CO.; C) SYRACUSE, N.Y. 13201; D) EXPLOSION PROOF, FLAME PROOF ELECTRICAL EQUIPMENT USED IN OFFSHORE DRILLING PLATFORMS; E) DIRECT SALES/DISTRIBUTORS.

10. A) ROBERT BRECKLEY; B) GATES RUBBER COMPANY; C) 999 SOUTH BROADWAY, DENVER, COLORADO 80217; D) RUBBER PRODUCTS, INCLUDING HOSES AND BELTS, FOR OIL FIELD INDUSTRY; E) DIRECT SALES.

11. A) KENNETH KNAPP, PRESIDENT; B) KNAPP, INC.; C) 1209 HARDY STREET, HOUSTON, TEXAS 77020; D) PIPELINE CLEANERS AND PRODUCT SEPARATORS, HYDROSTATIC TESTING, BATCHING; E) REPRESENTATION.

12. A) WALTER MANNING, REGIONAL MANAGER; B) HEEDE INTERNATIONAL, INC.; C) 7583 MORLEY ST., HOUSTON, TEXAS 77017; D) CRANES AND HOISTS; E) DIRECT SALES/REPRESENTATION.

13. A) DIETRICH SERAPHIN; B) THYSSEN STEEL (DIVISION THYSSEN STEEL, INC.); C) 2000 WEST LOOP SOUTH, HOUSTON, TEXAS 77027; UNCLASSIFIED

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D) WELDING PRODUCTS, ANCHORS AND CHAINS, CASTINGS AND FORGINGS, MARINE ENGINES, DECK AND HULL EQUIPMENT, WIRE ROPE, PIPES, SAFETY AND ELECTRICAL EQUIPMENT; E) DIRECT SALES/REPRESENTATION.

14. A) D.E. KOHART, DIRECTOR OF INTERNATIONAL SALES, B) AMERICAN METER DIVISION, THE SINGER COMPANY; C) P.O. BOX 11600, PHILADELPHIA, PA. 19116; D) DIAPHRAM, ROTARY, TURBINE GAS METERS, ORIPHUS METERS, TEMPERATURE AND FLOW RECORDERS; E)

DIRECT SALES/AGENTS.

15. A) MS. MAETA GOODWIN, ADVERTISING MANAGER; B) VARCO INTERNATIONAL INC.; D) DRILLING AND MINING EQUIPMENT, PRODUCTION TOOLS, DRILLING VESSELS; E) DIRECT SALES/AGENTS/REPRESENTATION.

16. A) KENNETH FIETH, VICE PRESIDENT; B) INTERAND CORPORATION; C) 6110 EXECUTIVE BLVD., ROCKVILLE, MD. 20852; D) GRAPHIC COMMUNICATION EQUIPMENT, GRAPHIC ANOTATING SYSTEM FOR TELEPHONE AND RADIO COMMUNICATION; DIVER GRAPHIC ANOTATING SYSTEM FOR TELEPHONE AND RADIO COMMUNICATION; DIVER GRAPHIC COMMUNICATION SYSTEMS; E) DIRECT SALES/AGENTS/DISTRIBUTORS.

17. A) J.J. HERALD, PRESIDENT; B) SCHUBERT CO., INC.; C) 7301 ARDMORE ST.; D) DESIGN AND INSTALLATION OF HAZARD FIRE EXTINGUISHING AND DETECTION SYSTEMS; E) DIRECT SALES/JOINT VENTURE.

18. A) JAMES LASCH, V.P. MARKETING; B) INTER OCEAN SYSTEMS INC.; C) 3510 KURTZ ST., SAN DIEGO, CA.; D) OCEANOGRAPHIC INSTRUMENTATION; E) DIRECT SALES/AGENTS.

19. A) OWEN JONES, OFFSHORE SALES MANAGER; B) INTERNATIONAL RED HAND MARINE COATINGS; C) 3915 LOUISA ST., P.O. BOX 26067, NEW ORLEANS, LA. 70126; D) MARINE COATINGS; E) DIRECT SALES/AGENTS.

20. A) FRANK FLETCHER, GENERAL MANAGER; B) MONARK BOAT COMPANY; C) P.O. BOX 210, MONTICELLO, ARK. 71655; D) LIGHTWEIGHT ALUMINUM MARINE VESSELS AND BOATWORK; E) DIRECT SALES/AGENTS.

21. A) JAMES MORGAN, VICE PRESIDENT; B) SATELLITE POSITIONING CORPORATION; C) P.O. BOX 36789, HOUSTON, TEXAS 77036; D) INTEGRATED MARINE NAVIGATION SYSTEM; E) DIRECT SALES/AGENTS.
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22. A) DAVID LEMKE, OPERATIONS MANAGER; B) SCIENTIFIC DRILLING CONTROLS; C) 4040 CAMPUS DRIVE, NEWPORT BEACH, CA. 92660; D) ELECTRONIC YAW EQUIPMENT, TURBINE TACHOMETER; E) DIRECT SALES/AGENTS.

23. A) DAVID L. ANTHONY, ASSISTANT SALES MANAGER; B) THE TORRINGTON COMPANY; C) 3702 WEST SAMPLE ST., P.O. BOX 3157, SOUTH BEND, INDIANA 46619; D) ANTI-FRICTION BEARINGS; E) DIRECT SALES/DISTRIBUTORS/AGENTS.

24. A) ROBERT HICKLE, PRESIDENT; B) TRITON WATER SYSTEMS, INC.; C) 1761 KAISER AVENUE, IRVINE, CALIFORNIA 92705; D) WATER TREATMENT EQUIPMENT INCLUDING DEIONIZERS, FILTERS, CLARIFIERS, DEAREATORS, DEGASIFIERS, REVERSE OSMOSIS, SOFTNESS, ULTRA

VIOLET STERILIZERS, SCALE CONTROLLERS, DESALIGNIZATION SYSTEMS,
WASTE HEAT SYSTEMS; D) DIRECT SALES/AGENTS.

25. COMMERCE WOULD APPRECIATE RECEIVING BY CABLE, NAMES,
COMPANY AFFILIATIONS, BUSINESS INTERESTS OF BRITISH COMING TO
OTC IN ORDER FORWARD THIS INFORMATION TO INTERESTED U.S.
EXHIBITORS.
KISSINGER

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